



Regular Council Meeting

To:	Mayor and Council
Date:	August 2, 2022
From:	Wayne Hancock, Director of Public Works
Report Number:	Public Works 2022-17
Subject:	Waste Management – Curbside Waste Collection Tender

Recommendations:

1. That Council reject all tenders and terminate the tender procurement process for T-PW-22-04 Curbside Waste Collection; and
2. That staff be directed to negotiate with a short term extension contract with our current supplier and to re-tender when global markets have stabilized, offering more reasonable costing for services.

Overview:

Township staff called the Tender for Curbside Waste Collection as the current contract with Withers Waste Management ending on August 6, 2022. The Tender was posted to Biddingo and the township website on June 28, 2022, with the closing date of July 19, 2022 at 11:00 a.m. The Tender was opened publicly on Zoom at 11:15 a.m. the same day with Deputy Mayor Matthew Graham, Cindy Page, Kimberley Pope, Wayne Hancock and Drew Hutchison representing the Township.

Two bids (excluding H.S.T.) were received as outlined below:

- | | | |
|-----------------------------|--------|--|
| 1. Withers Waste Management | | \$ 558,859.78 (Disqualified) |
| 2. Emterra Environmental | Year 1 | \$ 583,257.84 |
| | Year 2 | \$ Base Cost + Annual Price Adjustment |
| | Year 3 | \$ Base Cost + Annual Price Adjustment |

The bids provided are more than double the current budget and annual expenditures for waste collection. The proposal call document includes a clause that the Municipality retains the right to accept or reject any proposal. Township staff also contacted the Township solicitor for additional direction. During this review, internal staff discussed the possibility of moving to shorter term contact options with current our suppliers in light of the current global issues surrounding high cost for fuel, and goods and services. A short-term contract, such as a monthly contract with a 90-day termination clause, would be used to allow time for re-tendering at a later date when global costs have stabilized while allowing for continuation of services during the transition period.

The Contract was called for a “three year” period to coincide with the new kitchen waste collection program, which is to be introduced by the County of Peterborough. The final details of this program are not available yet from the County.

Financial Impact:

Council approved the amount of \$288,445 in the 2022 Operating Budget for Waste Management in the Township, excluding organic kitchen waste disposal fees. The budget available in 2022 for August to December (5 months) is \$136,273 in comparison to the Tender expense of \$243,024 for the same five-month term. Both tenders are in excess of the approved budget; Withers had an increase of 97% over the 2022 budget while Emterra had an increase of 106% over the 2022 budget.

Staff are recommending to reject all tenders and terminate the tender procurement process and that staff be directed to negotiate with a short term extension contract with our current supplier and to re-tender when global markets have stabilized, offering more reasonable costing for services.

Respectfully Submitted by,

Reviewed by,

Wayne Hancock
Director of Public Works

Yvette Hurley
Chief Administrative Officer