



Regular Council Meeting

To:	Mayor and Council
Date:	April 22, 2025
From:	Wayne Hancock, Director of Public Works Drew Hutchison, Public Works Engineering Technologist
Report Number:	Public Works 2025-08
Subject:	New Backhoe Purchase

Recommendations:

1. That Council approve the purchase of a 2025 John Deere 320P Backhoe from Brandt Tractors for \$208,599.00 plus H.S.T. in the amount of \$27,117.87 for a total purchase price of \$235,716.87. After the net Municipal H.S.T. rebate, the total amount is \$212,270.34, and;
2. That Council approve the purchase of the provisional item, which is John Deere PC10 Plate Compactor Attachment at the additional amount of \$13,500.00 with H.S.T. of \$1,755.00 for a total amount of \$15,255.00. After the net Municipal rebate, the total amount for the provisional item is \$13,737.60, and;
3. That the existing 1991 Case Backhoe (33-91) be declared surplus and sold under the Tangible Capital Asset Policy, Disposal of Real Property or Tangible Capital Asset.

Overview:

In the 2025 Capital Budget, Council approved the amount of \$240,000.00 for the purchase of a new Backhoe. The 1991 Case Backhoe is being used at the Transfer Station to pack the bins. This aging Backhoe does not have a rear hoe attachment and is limited in the ways it can be utilized due to the lack of mobility. Due to the age of the machine it is nearing its end of useful life. The Roads Department currently has a 2015 John Deere Backhoe which is utilized for a variety of situations such as ditching, culvert replacement, loading material, snow removal and unplugging frozen culverts.

During the 2025 Budget process, staff proposed to budget funds to replace the 1991 Case Backhoe. Staff's proposal was to purchase a new Backhoe that would be utilized by the Roads Department, the 2015 John Deere Backhoe currently at the Roads Department would then be transferred from the General Public Works Fleet Operational Budget to the Public Works Environmental Operational Budget and be utilized at the transfer station to assist packing the bins. The 1991 Case Backhoe shall be deemed surplus and sold through Gov Deals.

Purchasing Policy, By-law No. 2024-54, states under Request for Tender; 5.3.1 "The Department Head shall not order goods and services equal to or exceeding \$100,000 without requesting and obtaining sealed tendered (hardcopy) or electric tenders for the goods and services and receiving Council approval of the tender. At least three (3) bids shall be obtained whenever possible."

Typically, a purchase of this amount would go through a public tender process for procurement as mentioned above. Due to the recent announcements regarding tariffs being placed on imported goods to Canada, staff are concerned that if a public tender is required then the availability and cost of the Backhoe will be severely impacted by the tariffs. Staff have contacted local Backhoe suppliers to source a unit currently in stock, which would not be subject to tariffs. The local suppliers contacted were Brandt Tractors and Toromont CAT.

Two bids were received as outlined below:

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|-----------------------|--|
| 1. Brandt Tractor LTD | \$208,599.00 (excluding applicable H.S.T.) |
| 2. Toromont CAT | \$218,218.00 (excluding applicable H.S.T.) |

Brandt Tractor has confirmed the John Deere 320P Backhoe is at their local dealership, and with Councils approval on this purchase, the expected delivery would be completed within the next two weeks. Additionally, by purchasing this Backhoe from Brandt Tractor, it will ensure the Township receives the machine without an extended procurement period at a cost not affected by tariffs.

Staff are recommending the purchase of the provisional item which is a John Deere PC10 Plate Compactor attachment. This is an attachment for the rear hoe of the backhoe and is utilized during culvert replacement projects to compact the aggregate around the new culverts. The Roads Department currently does not have a compactor unit and need to rent a small walk-behind vibratory plate compactor when completing culvert replacements each year.

Financial Impact:

The amount of \$240,000.00 was approved in the 2025 Capital Budget (Final Budget Approval, Finance 2025-02) for the replacement of the 1991 Case Backhoe (33-91).

The new 2025 John Deere 320P Backhoe from Brandt Tractor totals \$208,599.00 plus H.S.T. in the amount of \$27,117.87 for a total purchase amount of \$235,716.87. After the net Municipal H.S.T. rebate, the total amount is \$212,270.34.

The provisional item, which is John Deere PC10 Plate Compactor Attachment at the additional amount of \$13,500.00 with H.S.T. of \$1,755.00 for a total amount of \$15,255.00. After the net Municipal rebate, the total amount for the provisional item is \$13,737.60.

The total cost of the new backhoe plus the attachment is \$212,270.34 plus \$13,737.60 which totals \$226,007.94. This is within the total budget amount of \$240,000.00.

Respectfully Submitted by,

Wayne Hancock
Director of Public Works

Drew Hutchison
Engineering Technologist

Reviewed by,

Yvette Hurley
Chief Administrative Officer